RUSSIA IS A STRATEGIC MARKET FOR INTERNATIONAL COMPANIES

- The 6th largest economy by purchasing power parity
- The 11th largest economy in the world by nominal GDP
- Attractive tax system, a flat personal tax rate of 13%
- Moscow is the 2nd largest city in Europe
- 25 special economic zones (tax and customs preferences)
- High level of scientific and technological development
- One of the top 30 countries in the World Bank’s Doing Business rating
- A multi-national state with over 170 ethnic groups
SKOLKOVO IS A TERRITORY FOR INNOVATION
A CITY FOR LIFE, SCIENCE AND BUSINESS

SKOLKOVO INNOVATION CENTER

- A large Innovation hub
- 400 hectares
- 2500+ startups
- R&D centers of Industrial Partners (Sberbank, Renova, Boeing, Tatneft)

- Moscow International Medical Cluster – the first in Russia
- Skolkovo Institute of Science and Technology (Skoltech) – the core of the Skolkovo ecosystem
- Skolkovo International Gymnasium – International Baccalaureate Program
- Apartments, town houses

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TECHNOPARK

- The largest Technopark in Eastern Europe
- Offices and Laboratories – 23,437 m²
- Common Use Centers
- Co-working – 24/7 access
- Hackspace – 5 areas, 78 seats
- Congress center
- Sk BIOLAB 1st biomedical hackspace in Russia
- Socio-Cultural Space
SKOLKOVO INNOVATION SYSTEM AT A GLANCE

INDUSTRIAL AREAS (CLUSTERS)

- Energy efficiency
- Information technologies
- Nuclear and radiation technologies
- Space technologies and telecom
- Biomedical technologies
- Agriculture

* Advanced Industrial Technologies
WE POSSESS CORE ELEMENTS FOR SUCCESSFUL INNOVATION

- Scientific and Innovative Framework: 40 service providers
- Access to a Network of TALENTED PEOPLE and Ideas: 30000+ jobs
- Experience in Hosting International Events: 250+ events a year
- DEVELOPED INFRASTRUCTURE: 20 minutes to downtown Moscow
- Global Partnership: 100+ industrial partners
- New Opportunities: 80000+ innovators
- Growth Potential: 200+ Skolkovo startups reported international sales
- Financial Support: (grant financing, tax and custom benefits)
- EXPERTISE: 600+ panel of experts
- Government Support

Skolkovo
THE PROGRAM DESCRIPTION

**WHAT DO I GET?**

- A free workplace in a co-working area
- Lectures, seminars, trainings
- In-depth understanding of the Russian market
- Meetings with partners, investors, development institutions
- Personal project manager, detailed project analysis, goals setting
- Sk community integration, big events participation

* Tailored fee-based Program available upon request
THE PROGRAM DESCRIPTION

CONDITIONS

1 WEEK PROGRAM + up to 1 month in a coworking area for free

DATES AVAILABLE:
- MARCH
- JUNE
- OCTOBER

NO MORE THAN 3 PARTICIPANTS FROM EACH PROJECT

APPLY ONLINE SOFTLANDING.SK.RU GET THE GREEN LIGHT AND GET READY

BECOME A RESIDENT OF SKOLKOVO AFTER THE PROGRAM IS COMPLETED

GET THE SK RESIDENT BENEFITS
SKOLKOVO RESIDENT BENEFITS

**TAX BENEFITS**
- Insurance premiums - 14%
- Profit tax – 0%
- Exemption from VAT
- Property tax – 0%
- Reimbursement of customs payments

**GRANT FINANCING (1000+ GRANTS A YEAR)**
- Micro-grants (up to $20,000) for local tasks
- Mini-grants (up to $70,000) for the base-phase of the project
- Grants (up to $4M) for R&D provided that the startup attracts co-financing of 25% to 75%, depending on the project stage and grant amount

**BUSINESS DEVELOPMENT**
- Personal project manager support
- Access to partners, investors, business angles
- Major events participation

**FEE-BASED SERVICES**
- Acceleration programs
- Go Global programs
- Rental opportunities (co-working space, offices, labs, common use centers, data centers, prototyping centers, apartments)
- Business services (accounting and legal services, HR, GR)
- IP protection (2000 + IP applications submitted through the Sk IP Center)
THE FIRST OUTCOMES

7 COHORTS, 140 FOREIGN COMPANIES FROM 35 DIFFERENT COUNTRIES

“We were impressed with the innovative culture in Skolkovo” – company ASCENT SOLUTIONS, Singapore

“Skolkovo is the window between experience and progress. I’m happy to be here. Thank you for such great environment!” – company AI-LEGAL, Kazakhstan

“Quality of infrastructure, services, needs of companies were satisfied, technology level, the quality of your team, professional, qualified, kind, helpful, Daria is tireless and always available for all!” – company KUOKKO, Italy
The priority of Skolkovo is the promotion and enhancement of relations with the international community. Russia is a country of great potential and vast opportunities, and such cooperation is bound to be mutually beneficial.”
– Yury Saprikyn, Vice-President for Regional and International Cooperation

“The program was excellent and we hope to be a part of Skolkovo ASAP and Skolkovo residents as we see many huge opportunities in all spheres of collaboration: technical, marketing, business and legal” – company IMAGENPAY, Great Britain

“Thank you for such warm welcome. We felt at home!” – company MagBook, Uzbekistan

3 TAILORED PROGRAMS FOR PARTNER-COUNTRIES: SOUTH KOREA, UZBEKISTAN, SERBIA
JOIN THE SOFTLANDING PROGRAM

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